

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

FORM 8-K

CURRENT REPORT

**Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): October 20, 2022

ALPINE INCOME PROPERTY TRUST, INC.

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of
incorporation or organization)

Commission File Number 001-39143

84-2769895
(I.R.S. Employer
Identification No.)

369 N. New York Avenue, Suite 201
Winter Park, Florida
(Address of principal executive offices)

32789
(Zip Code)

Registrant's Telephone Number, including area code
(407) 904-3324

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities Registered Pursuant to Section 12(b) of the Act

<u>Title of each class</u>	<u>Trading Symbol</u>	<u>Name of each exchange on which registered</u>
Common Stock, \$0.01 Par Value	PINE	NYSE

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02. Results of Operations and Financial Condition

On October 20, 2022, Alpine Income Property Trust, Inc., a Maryland corporation (the "Company"), issued an earnings press release and an investor presentation relating to the Company's financial results for the quarter ended September 30, 2022. Copies of the press release and investor presentation are attached hereto as Exhibits 99.1 and 99.2, respectively, and are incorporated herein by reference.

The information in Item 2.02 of this Current Report, including Exhibits 99.1 and 99.2 is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act, unless it is specifically incorporated by reference therein.

Item 7.01. Regulation FD Disclosure

On October 20, 2022, the Company issued an earnings press release and an investor presentation relating to the Company's financial results for the quarter ended September 30, 2022. Copies of the press release and investor presentation are attached hereto as Exhibits 99.1 and 99.2, respectively, and are incorporated herein by reference.

The furnishing of these materials is not intended to constitute a representation that such furnishing is required by Regulation FD or other securities laws, or that the materials include material investor information that is not otherwise publicly available. In addition, the Company does not assume any obligation to update such information in the future.

The information in Item 7.01 of this Current Report, including Exhibits 99.1 and 99.2 is being furnished and shall not be deemed to be "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act or the Exchange Act, unless it is specifically incorporated by reference therein.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits

[99.1 Earnings Press Release dated October 20, 2022](#)

[99.2 Investor Presentation dated October 20, 2022](#)

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 20, 2022

Alpine Income Property Trust, Inc.

By: /s/ Matthew M. Partridge
Senior Vice President, Chief Financial Officer and Treasurer
(Principal Financial Officer)



Press Release

Contact: Matthew M. Partridge
Senior Vice President, Chief Financial Officer & Treasurer
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FOR
IMMEDIATE
RELEASE

ALPINE INCOME PROPERTY TRUST REPORTS THIRD QUARTER 2022 OPERATING RESULTS

WINTER PARK, FL – October 20, 2022 – Alpine Income Property Trust, Inc. (NYSE: PINE) (the “Company” or “PINE”) today announced its operating results and earnings for the quarter ended September 30, 2022.

Select Highlights

- Reported Net Income per diluted share attributable to the Company of \$0.72 for the quarter ended September 30, 2022.
- Reported FFO per diluted share of \$0.40 for the quarter ended September 30, 2022, an increase of 8.1% from the comparable prior year period.
- Reported AFFO per diluted share of \$0.42 for the quarter ended September 30, 2022, an increase of 13.5% from the comparable prior year period.
- Acquired nine retail net lease properties during the third quarter of 2022 for total acquisition volume of \$36.7 million, reflecting a weighted average going-in cash cap rate of 7.1%.
- Sold six net lease properties for total disposition volume of \$50.5 million at a weighted average exit cash cap rate of 5.5%, generating total gains of \$11.6 million.
- Expanded revolving credit facility from \$150 million to \$250 million and extended the maturity date to January 2027.
- Paid a \$0.275 per share common stock cash dividend for the third quarter of 2022, which represented a 7.8% increase from the comparable prior year period quarterly common stock cash dividend, and an annualized yield of 6.5% based on the closing price of the Company’s common stock on October 19, 2022.

CEO Comments

“This was another solid quarter of consistent execution from our team as we continue to find opportunities to deliver attractive net investment spreads, improve earnings growth, and enhance the overall quality of our 100% occupied, retail net lease portfolio,” said John P. Albright, President and Chief Executive Officer of Alpine Income Property Trust. “With our newly expanded and extended \$250 million revolving credit facility, we have no debt maturing until 2026, minimal floating interest rate exposure, and ample liquidity as we look to be opportunistic in a quickly evolving transaction market. As we continue to focus on capital recycling, we expect to accretively match fund our acquisitions through the end of the year with disposition proceeds as we target high-quality tenants with strong operations in well-performing retail sectors.”

Quarterly Operating Results Highlights

The table below provides a summary of the Company's operating results for the quarter ended September 30, 2022 (in thousands, except per share data):

	Three Months Ended September 30, 2022	Three Months Ended September 30, 2021	Variance to Comparable Period in the Prior Year	
Total Revenues	\$ 11,529	\$ 8,171	\$ 3,358	41.1%
Net Income	\$ 11,170	\$ 1,056	\$ 10,114	957.8%
Net Income Attributable to PINE	\$ 9,770	\$ 918	\$ 8,852	964.3%
Net Income per Diluted Share Attributable to PINE	\$ 0.72	\$ 0.07	\$ 0.65	928.6%
FFO ⁽¹⁾	\$ 5,425	\$ 4,820	\$ 605	12.6%
FFO per Diluted Share ⁽¹⁾	\$ 0.40	\$ 0.37	\$ 0.03	8.1%
AFFO ⁽¹⁾	\$ 5,676	\$ 4,797	\$ 879	18.3%
AFFO per Diluted Share ⁽¹⁾	\$ 0.42	\$ 0.37	\$ 0.05	13.5%
Dividends Declared and Paid, per Share	\$ 0.275	\$ 0.255	\$ 0.02	7.8%

(1) See the "Non-GAAP Financial Measures" section and tables at the end of this press release for a discussion and reconciliation of Net Income to non-GAAP financial measures, including FFO, FFO per diluted share, AFFO, and AFFO per diluted share.

Year-to-Date Operating Results Highlights

The table below provides a summary of the Company's operating results for the nine months ended September 30, 2022 (in thousands, except per share data):

	Nine Months Ended September 30, 2022	Nine Months Ended September 30, 2021	Variance to Comparable Period in the Prior Year	
Total Revenues	\$ 33,608	\$ 20,658	\$ 12,950	62.7%
Net Income	\$ 28,430	\$ 1,913	\$ 26,517	1,386.1%
Net Income Attributable to PINE	\$ 24,858	\$ 1,662	\$ 23,196	1,395.7%
Net Income per Diluted Share Attributable to PINE	\$ 1.84	\$ 0.16	\$ 1.68	1,050.0%
FFO ⁽¹⁾	\$ 18,414	\$ 12,283	\$ 6,131	49.9%
FFO per Diluted Share ⁽¹⁾	\$ 1.36	\$ 1.15	\$ 0.21	18.3%
AFFO ⁽¹⁾	\$ 18,473	\$ 12,539	\$ 5,934	47.3%
AFFO per Diluted Share ⁽¹⁾	\$ 1.37	\$ 1.18	\$ 0.19	16.1%
Dividends Declared and Paid, per Share	\$ 0.815	\$ 0.745	\$ 0.07	9.4%

(1) See the "Non-GAAP Financial Measures" section and tables at the end of this press release for a discussion and reconciliation of Net Income to non-GAAP financial measures, including FFO, FFO per diluted share, AFFO, and AFFO per diluted share.

Acquisitions

During the three months ended September 30, 2022, the Company acquired nine high-quality retail net lease properties for total acquisition volume of \$36.7 million, reflecting a weighted average going-in cash cap rate of 7.1%. As of the acquisition date, the properties had a weighted average remaining lease term of 7.5 years, were located in eight states, and were leased to tenants operating in four retail sectors, including the home improvement, home furnishings, dollar stores, and sporting goods industries. More than 75% of annualized cash base rents acquired are generated from a tenant or the parent of a tenant with an investment grade credit rating.

During the nine months ended September 30, 2022, the Company acquired 44 net lease properties for total acquisition volume of \$145.7 million, reflecting a weighted average going-in cash cap rate of 7.0%. As of the acquisition date, the properties had a weighted average remaining lease term of 8.9 years and were located in 21 states. Approximately 70% of annualized cash base rents acquired are generated from a tenant or the parent of a tenant with an investment grade credit rating.

Dispositions

During the three months ended September 30, 2022, the Company sold six net lease properties for total disposition volume of \$50.5 million, representing a weighted average exit cash cap rate of 5.5%. The sale of the properties generated total gains of \$11.6 million. The properties were leased to Scrubbles Car Wash, Container Store, 7-Eleven, Kohl's, and JOANN Fabric.

During the nine months ended September 30, 2022, the Company sold 11 net lease properties, including its sole remaining office property located in Hillsboro, Oregon, for total disposition volume of \$123.3 million, representing a weighted average exit cash cap rate of 6.5%. The sale of the properties generated total gains of \$27.2 million. Excluding the office property disposition, the properties were sold at a weighted average exit cap rate of 5.6%.

Property Portfolio

The Company's portfolio consisted of the following as of September 30, 2022:

Number of Properties	146
Square Feet	3.4 million
Annualized Base Rent	\$39.2 million
Weighted Average Remaining Lease Term	7.7 years
States where Properties are Located	35
Occupancy	100%
% of Annualized Base Rent Subject to Rent Escalations in the Primary Lease Term ⁽¹⁾	37%
% of Annualized Base Rent Attributable to Investment Grade Rated Tenants ⁽¹⁾⁽²⁾	49%
% of Annualized Base Rent Attributable to Credit Rated Tenants ⁽¹⁾⁽³⁾	76%

Any differences a result of rounding.

⁽¹⁾ Annualized Base Rent ("ABR") represents the annualized in-place straight-line base rent required by the tenant's lease. ABR is a non-GAAP financial measure. We believe this non-GAAP financial measure is useful to investors because it is a widely accepted industry measure used by analysts and investors to compare the real estate portfolios and operating performance of REITs.

⁽²⁾ The Company defines an Investment Grade Rated tenant as a tenant or the parent of a tenant with a credit rating from S&P Global Ratings, Moody's Investors Service, Fitch Ratings or the National Association of Insurance Commissioners of Baa3, BBB-, or NAIC-2 or higher.

⁽³⁾ The Company defines a Credit Rated Tenant as a tenant or the parent of a tenant with a credit rating from S&P Global Ratings, Moody's Investors Service, Fitch Ratings or the National Association of Insurance Commissioners.

The Company's portfolio included the following top tenants that represent 2.0% or greater of the Company's total annualized base rent as of September 30, 2022:

Tenant	Credit Rating (1)	% of Annualized Base Rent
Walgreens	BBB	12%
Dollar Tree/Family Dollar	BBB	6%
Lowe's	BBB+	6%
Dollar General	BBB	5%
Academy Sports	BB	5%
LA Fitness	B-	5%
Walmart	AA	4%
Hobby Lobby	N/A	4%
At Home	B-	4%
Best Buy	BBB+	3%
Dick's Sporting Goods	BBB	3%
Burlington	BB+	2%
Big Lots	N/A	2%
Old Time Pottery	N/A	2%
Kroger	BBB	2%
Other		35%
Total		100%

Any differences a result of rounding.

(1) Credit rating is from S&P Global Ratings, Moody's Investors Service, Fitch Ratings or the National Association of Insurance Commissioners, as applicable, as of September 30, 2022. The Company defines an Investment Grade Rated tenant as a tenant or the parent of a tenant with a credit rating from S&P Global Ratings, Moody's Investors Service, Fitch Ratings or the National Association of Insurance Commissioners of Baa3, BBB-, or NAIC-2 or higher.

The Company's portfolio consisted of the following industries as of September 30, 2022:

Industry	% of Annualized Base Rent
Pharmacy	14%
Dollar Stores	12%
Home Furnishings	10%
Sporting Goods	9%
Home Improvement	7%
Grocery	7%
General Merchandise	6%
Consumer Electronics	5%
Health & Fitness	5%
Entertainment	5%
Convenience Stores	4%
Specialty Retail	3%
Quick Service Restaurant	3%
Automotive Parts	2%
Off-Price Retail	2%
Casual Dining	2%

Farm & Rural Supply	1%	
Office Supplies	1%	
Financial Services	< 1%	
Healthcare Services	< 1%	
Fast Casual Restaurants	< 1%	
Pet Supplies	< 1%	
Automotive Services	< 1%	
Other ⁽¹⁾	< 1%	
Total	26 Industries	100%

Any differences a result of rounding.

⁽¹⁾ Includes three industries collectively representing less than 1% of the Company's ABR as of September 30, 2022.

The Company's portfolio included properties in the following states as of September 30, 2022:

State	% of Annualized Base Rent
Texas	18%
Ohio	6%
Georgia	6%
Michigan	6%
Florida	5%
New Jersey	5%
North Carolina	5%
Oklahoma	4%
New York	4%
West Virginia	4%
South Carolina	3%
Maryland	3%
Alabama	3%
Illinois	3%
Minnesota	2%
Wisconsin	2%
Louisiana	2%
Washington	2%
Massachusetts	2%
Kansas	2%
Nevada	2%
Pennsylvania	2%
Missouri	2%
Kentucky	1%
Nebraska	1%
Connecticut	1%
Mississippi	1%
Indiana	1%
New Mexico	1%
Arizona	< 1%

Maine		< 1%
South Dakota		< 1%
Arkansas		< 1%
California		< 1%
Virginia		< 1%
Total	35 States	100%

Any differences a result of rounding.

Capital Markets and Balance Sheet

During the quarter ended September 30, 2022, the Company completed the following notable capital markets activities:

- On September 30, 2022, the Company amended and restated its senior unsecured Credit Facility. The Credit Facility was increased to \$350 million and is comprised of a \$250 million unsecured revolving credit facility and the Company's existing \$100 million 2027 unsecured term loan (together, the "Credit Facility"). The Credit Facility includes structural changes to certain financial covenants, a sustainability-linked pricing component that reduces the applicable interest rate margin if the Company meets certain sustainability performance targets, and an accordion option that allows the Company to request additional commitments up to a total of \$750 million.
- The Company issued 44,384 common shares under its ATM offering program at a weighted average gross price of \$18.69 per share, for total net proceeds of \$0.8 million.

The following table provides a summary of the Company's long-term debt as of September 30, 2022:

Component of Long-Term Debt	Principal	Interest Rate	Maturity Date
Revolving Credit Facility	\$ 58.0 million	SOFR + 10 bps + [1.25% - 2.20%]	January 2027
2026 Term Loan ⁽¹⁾	\$ 100.0 million	SOFR + 10 bps + [1.35% - 1.95%]	May 2026
2027 Term Loan ⁽²⁾	\$ 100.0 million	SOFR + 10 bps + [1.25% - 1.90%]	January 2027
Mortgage Note Payable – CMBS Portfolio	\$ 30.0 million	4.33%	October 2034
Total Debt/Weighted Average Rate	\$ 288.0 million	3.73%	

⁽¹⁾ As of September 30, 2022, the Company has utilized interest rate swaps to fix SOFR and achieve a weighted average fixed interest rate of 2.05% plus the SOFR adjustment of 0.10% and the applicable spread for the \$100 million 2026 Term Loan balance.

⁽²⁾ As of September 30, 2022, the Company has utilized interest rate swaps to fix SOFR and achieve a weighted average fixed interest rate of 1.18% plus the SOFR adjustment of 0.10% and the applicable spread for the \$100 million 2027 Term Loan balance.

As of September 30, 2022, the Company held an 87.5% interest in Alpine Income Property OP, LP, the Company's operating partnership (the "Operating Partnership" or "OP"). There were 1,703,494 OP Units held by third parties outstanding and 11,911,662 shares of the Company's common stock outstanding, for total outstanding common stock and OP Units held by third parties of 13,615,156, as of September 30, 2022.

As of September 30, 2022, the Company's net debt to Pro Forma EBITDA was 8.3 times, and as defined in the Company's credit agreement, the Company's fixed charge coverage ratio was 4.4 times. As of September 30, 2022, the Company's net debt to total enterprise value was 55.2%. The Company calculates total enterprise value as the

sum of net debt and the market value of the Company's outstanding common shares and OP Units, as if the OP Units have been converted to common shares.

Dividend

On August 22, 2022, the Company announced a \$0.275 per share common stock cash dividend for the third quarter of 2022, payable on September 30, 2022 to stockholders of record as of the close of business on September 12, 2022. The third quarter 2022 cash dividend represents a 7.8% increase over the comparable prior year period quarterly common stock cash dividend and a payout ratio of 68.8% and 65.5% of the Company's third quarter 2022 FFO per diluted share and AFFO per diluted share, respectively.

2022 Outlook

The Company has increased its per share earnings outlook for 2022 to take into account the Company's year-to-date performance and revised expectations regarding the Company's investment activities, forecasted capital markets transactions, and other significant assumptions.

The Company's increased outlook for 2022 is as follows:

	Revised Outlook Range for 2022			Change from Prior Outlook		
	Low	to	High	Low	to	High
Acquisitions	\$170 million	to	\$190 million	(\$45) million	to	(\$45) million
Dispositions	\$150 million	to	\$170 million	\$25 million	to	(\$5) million
FFO per Diluted Share	\$1.73	to	\$1.75	\$0.13	to	\$0.10
AFFO per Diluted Share	\$1.74	to	\$1.76	\$0.16	to	\$0.13
Weighted Average Diluted Shares Outstanding	13.5 million	to	13.5 million	(0.5) million	to	(1.0) million

Earnings Conference Call & Webcast

The Company will host a conference call to present its operating results for the quarter ended September 30, 2022 on Friday, October 21, 2022, at 9:00 AM ET.

A live webcast of the call will be available on the Investor Relations page of the Company's website at www.alpinereit.com or at the link provided in the event details below. To access the call by phone, please go to the link provided in the event details below and you will be provided with dial-in details.

Webcast: <https://edge.media-server.com/mmc/p/yi9b88dx>

Dial-In: <https://register.vevent.com/register/BI9047aacc7c5140259934be90261b1e14>

We encourage participants to dial into the conference call at least fifteen minutes ahead of the scheduled start time. A replay of the earnings call will be archived and available online through the Investor Relations section of the Company's website at www.alpinereit.com.

About Alpine Income Property Trust, Inc.

Alpine Income Property Trust, Inc. (NYSE: PINE) is a publicly traded real estate investment trust that acquires, owns and operates a portfolio of high-quality net leased commercial properties.

We encourage you to review our most recent investor presentation which is available on our website at <http://www.alpinereit.com>.

Safe Harbor

This press release may contain “forward-looking statements.” Forward-looking statements include statements that may be identified by words such as “could,” “may,” “might,” “will,” “likely,” “anticipates,” “intends,” “plans,” “seeks,” “believes,” “estimates,” “expects,” “continues,” “projects” and similar references to future periods, or by the inclusion of forecasts or projections. Forward-looking statements are based on the Company’s current expectations and assumptions regarding capital market conditions, the Company’s business, the economy and other future conditions. Because forward-looking statements relate to the future, by their nature, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, the Company’s actual results may differ materially from those contemplated by the forward-looking statements. Important factors that could cause actual results to differ materially from those in the forward-looking statements include general business and economic conditions, continued volatility and uncertainty in the credit markets and broader financial markets, risks inherent in the real estate business, including tenant defaults, potential liability relating to environmental matters, illiquidity of real estate investments and potential damages from natural disasters, the impact of epidemics or pandemics (such as the COVID-19 Pandemic and its variants) on the Company’s business and the business of its tenants and the impact of such epidemics or pandemics on the U.S. economy and market conditions generally, other factors affecting the Company’s business or the business of its tenants that are beyond the control of the Company or its tenants, and the factors set forth under “Risk Factors” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2021 and other risks and uncertainties discussed from time to time in the Company’s filings with the U.S. Securities and Exchange Commission. Any forward-looking statement made in this press release speaks only as of the date on which it is made. The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future developments or otherwise.

Non-GAAP Financial Measures

Our reported results are presented in accordance with accounting principles generally accepted in the United States of America (“GAAP”). We also disclose Funds From Operations (“FFO”) Adjusted Funds From Operations (“AFFO”), and Pro Forma Earnings Before Interest, Taxes, Depreciation and Amortization (“Pro Forma EBITDA”), all of which are non-GAAP financial measures. We believe these non-GAAP financial measures are useful to investors because they are widely accepted industry measures used by analysts and investors to compare the operating performance of REITs.

FFO, AFFO, and Pro Forma EBITDA do not represent cash generated from operating activities and are not necessarily indicative of cash available to fund cash requirements; accordingly, they should not be considered alternatives to net income as a performance measure or cash flows from operations as reported on our statement of cash flows as a liquidity measure and should be considered in addition to, and not in lieu of, GAAP financial measures.

We compute FFO in accordance with the definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts, or NAREIT. NAREIT defines FFO as GAAP net income or loss adjusted to exclude extraordinary items (as defined by GAAP), net gain or loss from sales of depreciable real estate assets, impairment write-downs associated with depreciable real estate assets and real estate related depreciation and amortization, including the pro rata share of such adjustments of unconsolidated subsidiaries.

To derive AFFO, we modify the NAREIT computation of FFO to include other adjustments to GAAP net income related to non-cash revenues and expenses such as loss on extinguishment of debt, amortization of above- and below-market lease related intangibles, straight-line rental revenue, amortization of deferred financing costs, non-cash compensation, and other non-cash income or expense. Such items may cause short-term fluctuations in net income but have no impact on operating cash flows or long-term operating performance. We use AFFO as one measure of our performance when we formulate corporate goals.

To derive Pro Forma EBITDA, GAAP net income or loss is adjusted to exclude extraordinary items (as defined by GAAP), net gain or loss from sales of depreciable real estate assets, impairment write-downs associated with depreciable real estate assets and real estate related depreciation and amortization, including the pro rata share of such adjustments of unconsolidated subsidiaries, non-cash revenues and expenses such as straight-line rental revenue, amortization of deferred financing costs, loss on extinguishment of debt, above- and below-market lease related intangibles, non-cash compensation, and other non-cash income or expense. Cash interest expense is also excluded from Pro Forma EBITDA, and GAAP net income or loss is adjusted for the annualized impact of acquisitions, dispositions and other similar activities.

FFO is used by management, investors and analysts to facilitate meaningful comparisons of operating performance between periods and among our peers primarily because it excludes the effect of real estate depreciation and amortization and net gains or losses on sales, which are based on historical costs and implicitly assume that the value of real estate diminishes predictably over time, rather than fluctuating based on existing market conditions. We believe that AFFO is an additional useful supplemental measure for investors to consider because it will help them to better assess our operating performance without the distortions created by other non-cash revenues or expenses. We also believe that Pro Forma EBITDA is an additional useful supplemental measure for investors to consider as it allows for a better assessment of our operating performance without the distortions created by other non-cash revenues, expenses or certain effects of the Company's capital structure on our operating performance. FFO, AFFO, and Pro Forma EBITDA may not be comparable to similarly titled measures employed by other companies.

Alpine Income Property Trust, Inc.
Consolidated Balance Sheets
(In thousands, except share and per share data)

	As of	
	(Unaudited) September 30, 2022	December 31, 2021
ASSETS		
Real Estate:		
Land, at Cost	\$ 177,465	\$ 178,172
Building and Improvements, at Cost	307,347	266,236
Total Real Estate, at Cost	484,812	444,408
Less, Accumulated Depreciation	(19,214)	(15,419)
Real Estate—Net	465,598	428,989
Cash and Cash Equivalents	3,834	8,851
Restricted Cash	12,319	646
Intangible Lease Assets—Net	59,593	58,821
Straight-Line Rent Adjustment	1,539	1,838
Other Assets	22,719	6,369
Total Assets	<u>\$ 565,602</u>	<u>\$ 505,514</u>
LIABILITIES AND EQUITY		
Liabilities:		
Accounts Payable, Accrued Expenses, and Other Liabilities	\$ 4,758	\$ 2,363
Prepaid Rent and Deferred Revenue	1,495	2,033
Intangible Lease Liabilities—Net	5,008	5,476
Long-Term Debt	286,506	267,740
Total Liabilities	<u>297,767</u>	<u>277,612</u>
Commitments and Contingencies		
Equity:		
Preferred Stock, \$0.01 par value per share, 100 million shares authorized, no shares issued and outstanding as of September 30, 2022 and December 31, 2021	—	—
Common Stock, \$0.01 par value per share, 500 million shares authorized, 11,911,662 shares issued and outstanding as of September 30, 2022 and 11,454,815 shares issued and outstanding as of December 31, 2021	119	114
Additional Paid-in Capital	209,597	200,906
Retained Earnings (Dividends in Excess of Net Income)	8,796	(6,419)
Accumulated Other Comprehensive Income	15,761	1,922
Stockholders' Equity	<u>234,273</u>	<u>196,523</u>
Noncontrolling Interest	33,562	31,379
Total Equity	<u>267,835</u>	<u>227,902</u>
Total Liabilities and Equity	<u>\$ 565,602</u>	<u>\$ 505,514</u>

Alpine Income Property Trust, Inc.
Consolidated Statements of Operations
(Unaudited)
(In thousands, except share, per share and dividend data)

	Three Months Ended		Nine Months Ended	
	September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
Revenues:				
Lease Income	\$ 11,529	\$ 8,171	\$ 33,608	\$ 20,658
Total Revenues	<u>11,529</u>	<u>8,171</u>	<u>33,608</u>	<u>20,658</u>
Operating Expenses:				
Real Estate Expenses	1,816	914	4,193	2,389
General and Administrative Expenses	1,460	1,371	4,370	3,687
Depreciation and Amortization	5,866	4,308	17,232	10,914
Total Operating Expenses	<u>9,142</u>	<u>6,593</u>	<u>25,795</u>	<u>16,990</u>
Gain on Disposition of Assets	11,611	544	27,248	544
Loss on Extinguishment of Debt	<u>(284)</u>	<u>—</u>	<u>(284)</u>	<u>—</u>
Net Income from Operations	13,714	2,122	34,777	4,212
Interest Expense	<u>2,544</u>	<u>1,066</u>	<u>6,347</u>	<u>2,299</u>
Net Income	11,170	1,056	28,430	1,913
Less: Net Income Attributable to Noncontrolling Interest	<u>(1,400)</u>	<u>(138)</u>	<u>(3,572)</u>	<u>(251)</u>
Net Income Attributable to Alpine Income Property Trust, Inc.	<u>\$ 9,770</u>	<u>\$ 918</u>	<u>\$ 24,858</u>	<u>\$ 1,662</u>

Per Common Share Data:

Net Income Attributable to Alpine Income
Property Trust, Inc.

Basic	\$ 0.82	\$ 0.08	\$ 2.11	\$ 0.18
Diluted	\$ 0.72	\$ 0.07	\$ 1.84	\$ 0.16

Weighted Average Number of Common
Shares:

Basic	11,888,171	11,299,548	11,799,151	9,253,090
Diluted ⁽¹⁾	13,591,665	12,996,503	13,502,645	10,637,934

Dividends Declared and Paid	\$ 0.275	\$ 0.255	\$ 0.815	\$ 0.745
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⁽¹⁾ Includes the weighted average impact of 1,703,494 shares underlying OP units including (i) 1,223,854 shares underlying OP Units issued to CTO Realty Growth, Inc. and (ii) 479,640 shares underlying OP Units issued to an unrelated third party.

Alpine Income Property Trust, Inc.
Non-GAAP Financial Measures
Funds From Operations and Adjusted Funds From Operations

(Unaudited)

(In thousands, except per share data)

	Three Months Ended		Nine Months Ended	
	September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
Net Income	\$ 11,170	\$ 1,056	\$ 28,430	\$ 1,913
Depreciation and Amortization	5,866	4,308	17,232	10,914
Gain on Disposition of Assets	(11,611)	(544)	(27,248)	(544)
Funds from Operations	\$ 5,425	\$ 4,820	\$ 18,414	\$ 12,283
Adjustments:				
Straight-Line Rent Adjustment	(209)	(129)	(737)	(393)
COVID-19 Rent Repayments, Net	—	23	45	408
Non-Cash Compensation	79	79	236	231
Amortization of Deferred Financing Costs to Interest Expense	150	87	407	236
Amortization of Intangible Assets and Liabilities to Lease Income	(78)	(77)	(248)	(168)
Other Non-Cash (Income) Expense	25	(6)	72	(17)
Loss on Extinguishment of Debt	284	—	284	—
Recurring Capital Expenditures	—	—	—	(41)
Adjusted Funds from Operations	\$ 5,676	\$ 4,797	\$ 18,473	\$ 12,539
FFO per Diluted Share	\$ 0.40	\$ 0.37	\$ 1.36	\$ 1.15
AFFO per Diluted Share	\$ 0.42	\$ 0.37	\$ 1.37	\$ 1.18

Alpine Income Property Trust, Inc.
Non-GAAP Financial Measures
Reconciliation of Net Debt to Pro Forma EBITDA
(Unaudited)
(In thousands)

	Three Months Ended September 30, 2022
Net Income	\$ 11,170
Adjustments:	
Depreciation and Amortization	5,866
Gain on Disposition of Assets	(11,611)
Loss on Extinguishment of Debt	284
Straight-Line Rent Adjustment	(209)
Non-Cash Compensation	79
Amortization of Deferred Financing Costs to Interest Expense	150
Amortization of Intangible Assets and Liabilities to Lease Income	(78)
Other Non-Cash Expense	25
Interest Expense, Net of Deferred Financing Costs Amortization	2,394
EBITDA	\$ 8,070
Annualized EBITDA	\$ 32,280
Pro Forma Annualized Impact of Current Quarter Acquisitions and Dispositions ⁽¹⁾	536
Pro Forma EBITDA	\$ 32,816
Total Long-Term Debt	286,506
Financing Costs, Net of Accumulated Amortization	1,583
Cash and Cash Equivalents	(3,834)
Restricted Cash	(12,319)
Net Debt	\$ 271,936
Net Debt to Pro Forma EBITDA	8.3x

⁽¹⁾ Reflects the pro forma annualized impact on Annualized EBITDA of the Company's acquisition and disposition activities during the three months ended September 30, 2022.



INVESTOR PRESENTATION

October 2022

PINE
ETF
NYSE

Well-Positioned for Growth

Ticker Symbol (NYSE)	PINE
Equity Market Capitalization	\$221M
Total Enterprise Value (TEV)	\$493M
TEV Per Square Foot	\$143
Implied Cap Rate	7.5%
Net Debt to TEV ¹	55%
Annualized Dividend Yield	6.8%
Common Shares & OP Units Outstanding ³	13.6M

High-Quality, 100% Retail Net Lease Portfolio

Number of Net Lease Properties	146
Number of States with a Property	35
Total Portfolio Square Feet	3.4M
Current Occupancy	100%
Annualized Base Rent (ABR)	\$39.2M
% of ABR from Credit Rated Tenants ²	76%
% of ABR from MSAs Over One Million People ⁴	57%
% of ABR from Investment Grade-Rated Tenants ²	49%

As of September 30, 2022, unless otherwise noted.

1. Net debt to Total Enterprise Value is the Company's outstanding debt, minus the Company's cash, cash equivalents and restricted cash, as a percentage of the Company's enterprise value.
2. A credit rated, or investment grade rated tenant (rating of BBB-, Baa3 or NAIC-2 or higher) is a tenant or the parent of a tenant with a credit rating from S&P Global Ratings, Moody's Investors Service, Fitch Ratings or the National Association of Insurance Commissioners (NAIC).
3. As of September 30, 2022; includes 1,703,494 OP Units held by third parties in Alpine Income Property OP, LP, the Company's operating partnership (the "Operating Partnership" or "OP").
4. MSA, or metropolitan statistical area, is the formal definition of a region that consists of a city and surrounding communities that are linked by social and economic factors, as established by the U.S. Office of Management and Budget.

Meaningful Valuation Upside with In-Place Yield and Long-Term Growth

Accretive Asset Recycling Driving Improved Portfolio Metrics

Pure play, 100% retail portfolio growing through accretive asset recycling of predominantly non-investment grade assets at attractive pricing, with reinvestment focused on investment grade-rated tenants.

PINE's top 10 tenants now include investment graded industry leaders such as Walgreens, Dollar Tree/Family Dollar, Lowes, Dollar General, Walmart, and Best Buy.

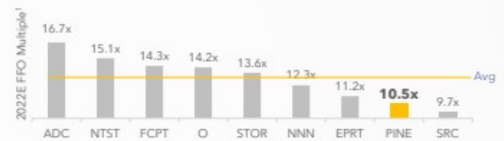
Inflation Protection by Investing Below Replacement Cost

PINE's total enterprise value (TEV) is \$143 per square foot, allowing shareholders to invest below replacement cost in a portfolio rooted in higher growth, major markets throughout the United States.

- ▶ **Total Enterprise Value of \$143 per square foot**
- ▶ **\$99,000 Total Portfolio Weighted Average 5-Mile Average Household Income²**
- ▶ **144,000 Total Portfolio Weighted Average 5-Mile Total Population²**

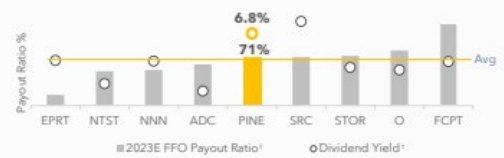
Significant Discount to Peer Group

PINE trades at significant discount compared to the top peer, implying substantial valuation upside.



Stable & Attractive Dividend

PINE has grown its quarterly dividend by 37.5% since the beginning of 2020 and now provides the highest dividend yield with one of the lowest implied payout ratios of its net lease peer group.

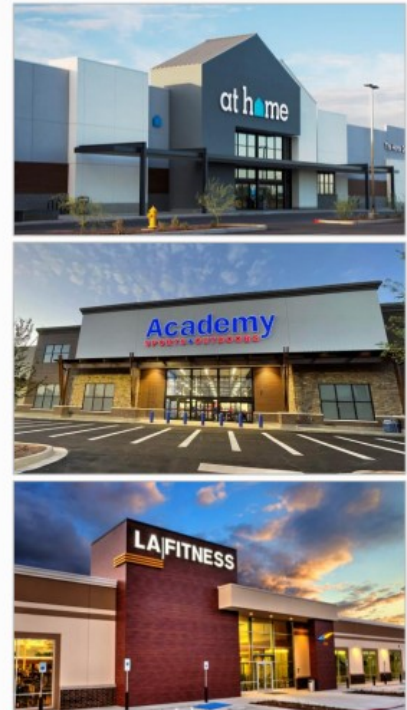
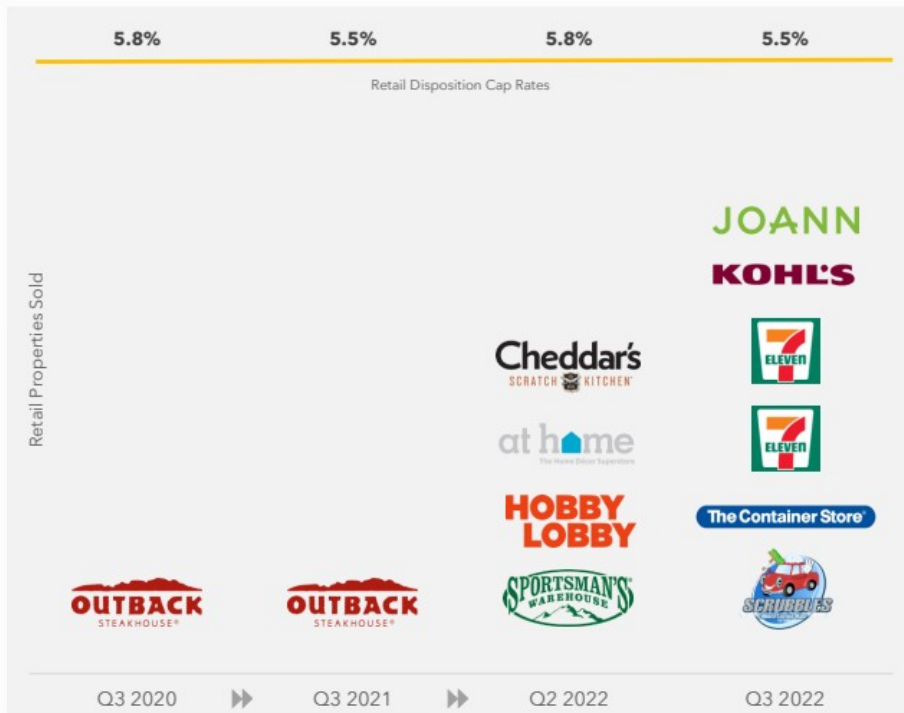


As of September 30, 2022, unless otherwise noted.
\$ in millions.

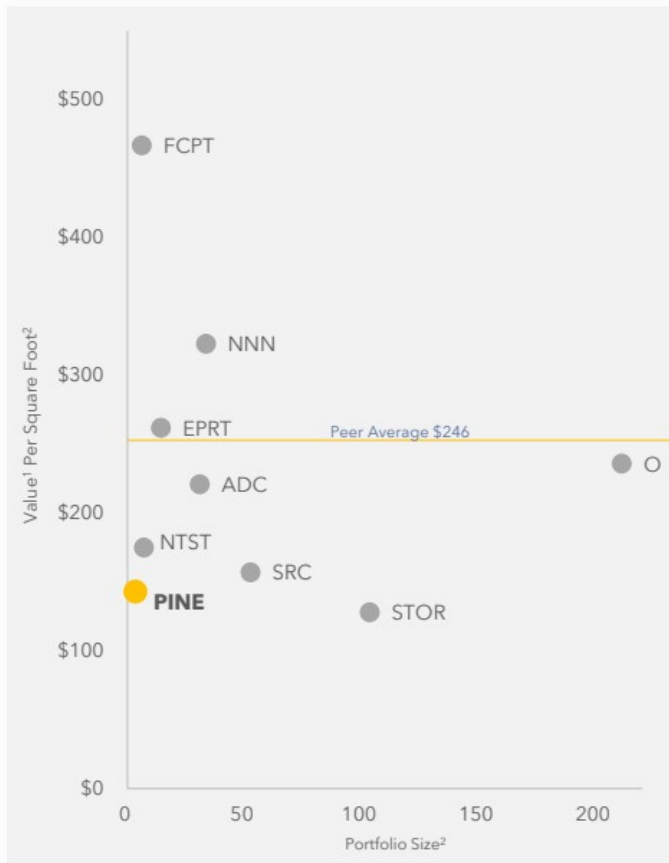
1. All dividend yields, payout ratios and 2022E FFO multiples are based on the closing stock price on September 30, 2022, using current annualized dividends and 2023E FFO per share estimates for the peer net lease companies from the Stifel Triple-Net REITs Comp Sheets 10/2/2022 report. 2023E FFO per share for PINE reflects consensus estimates.

2. Based on 2022 Average Household Income (5-mile) and 2021 Total Population (5-mile) data from Esri.

PINE has demonstrated a consistent ability to sell retail properties at attractive valuations, regardless of the tenant credit quality, to drive accretive acquisitions of predominantly investment grade-rated tenants at an average positive spread of more than 125 bps between its retail disposition and retail acquisition cap rates



As of September 30, 2022.



Valuation Upside with a High-Quality Portfolio

PINE's total enterprise value (TEV) is \$143 per square foot, allowing shareholders to invest below estimated replacement cost in a portfolio rooted in higher growth, major markets throughout the United States with comparable tenants to the net lease peers.

Better Margin of Safety with Stickier Tenants

With an average cash rent per square foot of \$11.23, occupancy costs for PINE's portfolio tenants are meaningfully below what can be obtained in the market given the inflationary pressure on building costs, suggesting tenants will be more likely to exercise their renewal options at expiration.

Significant Valuation Discount to Peer Group

Similar tenant exposures and comparable or better markets, with an underlying real estate valuation per square foot 42% below the peer average.

Realizing Value Through Capital Recycling

PINE has increased its disposition guidance in order to monetize at private market valuations, which in most cases are at better valuations than its current implied public market valuation.

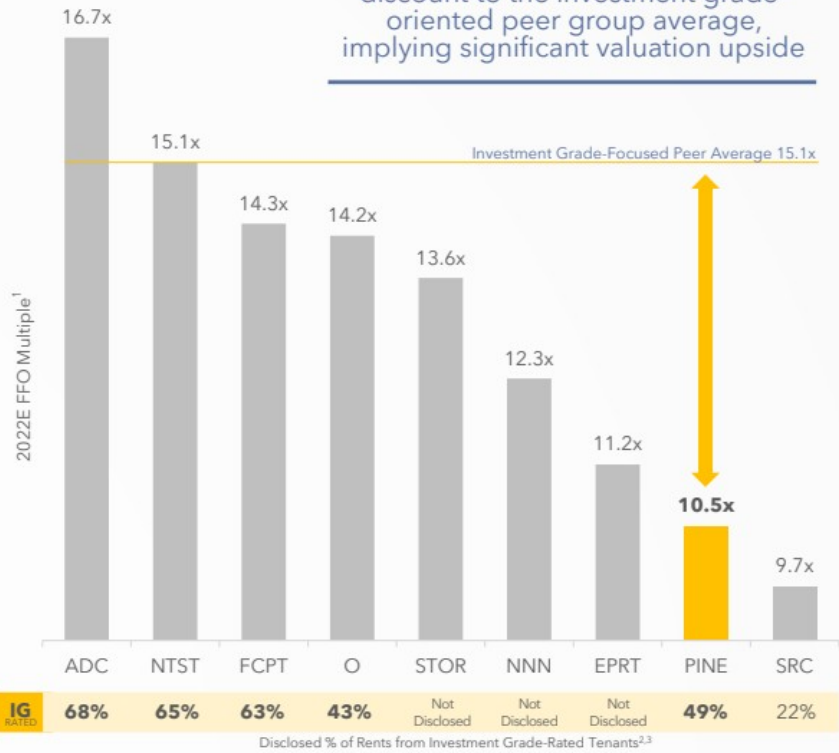
As of September 30, 2022, unless otherwise noted.

1. Value is based on Total Enterprise Value for each peer net lease company is from the Stifel Triple-Net REITs Comp Sheets 10/2/2022 report.
2. Portfolio size is based on total square feet and is from available information within each company's published information available through each company's website, as of October 19, 2022. Portfolio information for PINE is as of September 30, 2022

SIGNIFICANT IMPLIED VALUATION UPSIDE



PINE trades at a 4.9x multiple discount to the investment grade-oriented peer group average, implying significant valuation upside



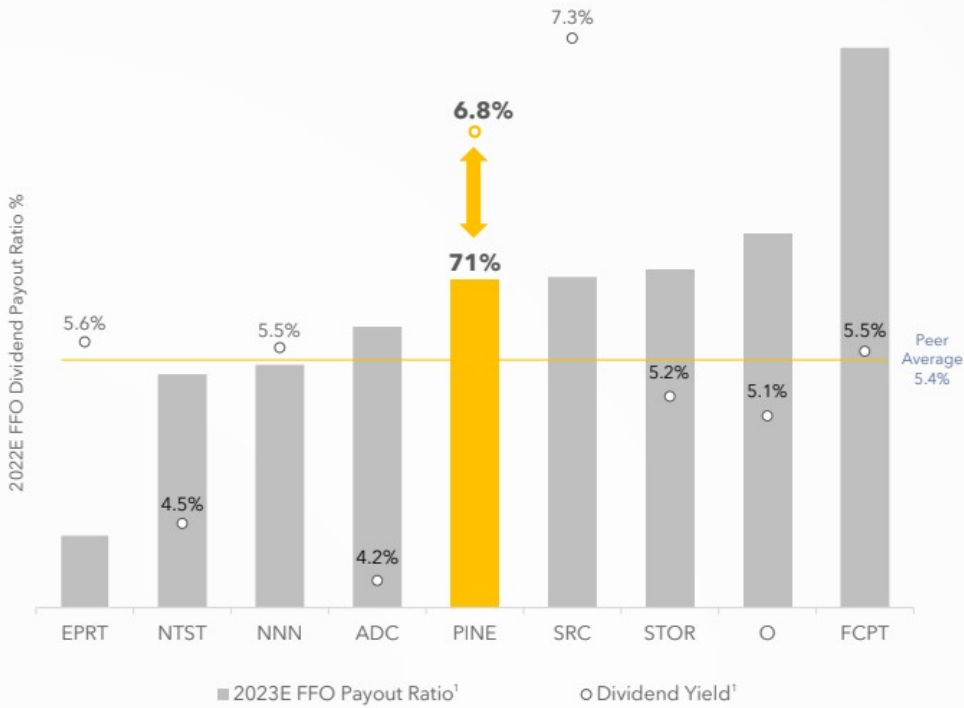
As of September 30, 2022.

- All 2023E FFO multiples are based on the closing stock price on September 30, 2022, using current annualized dividends and 2023E FFO per share estimates for the peer net lease companies from the Stifel Triple-Net REITs Comp Sheets 10/2/2022 report. 2023E FFO per share for PINE reflects consensus estimates.
- A credit rated, or investment grade ("IG") rated tenant (rating of BBB-, Baa3 or NAIC-2 or higher) is a tenant or the parent of a tenant with a credit rating from S&P Global Ratings, Moody's Investors Service, Fitch Ratings or the National Association of Insurance Commissioners (NAIC).
- Percentage of rents from investment grade-rated tenants based on published information available through each company's website as of October 4, 2022.

RELATIVE OUTSIZED IN-PLACE DIVIDEND YIELD



PINE's dividend is strongly supported by a conservative payout ratio and a portfolio built with an intense focus on real estate fundamentals and long-term stability.



As of September 30, 2022.

1. All dividend yields and payout ratios are based on the closing stock price on September 30, 2022, using current annualized dividends and 2023E FFO per share estimates for the peer net lease companies from the Stifel Triple-Net REITs Comp Sheets 10/2/2022 report. 2023E FFO per share for PINE reflects consensus estimates.



Emphasizing Attractive Supply/Demand Market Dynamics

National focus, with an emphasis on major metropolitan statistical areas that exhibit attractive population trends, business-friendly policies and strong underlying supply/demand fundamentals



Real Estate Fundamentals and Analytics Driven Underwriting

Real estate oriented underwriting utilizing consumer location data analytics, competition indexing, market rent benchmarking and comprehensive risk assessments



Industry-Leading Tenants and Well-Performing Operating Sectors

Focused on aligning with tenants operating in essential business sectors, displaying stable and resilient operating trends and/or a forward-thinking, omni-channel strategy



Relative Asset Value Investing Through Long-Term Relationships

Concentrated on relative value-investing through deep broker, developer and tenant relationships and management's ability to identify high-quality risk-adjusted opportunities in a highly fragmented transaction market

PINE has consistently invested in high-quality net leased properties, with a focus on industry-leading tenants and essential business sectors, driving outsized risk-adjusted returns and positioning its portfolio for long-term value creation.

More than 260% of Accretive Portfolio Growth¹ Since Inception



\$ in millions.

1. Portfolio Growth represents the aggregate gross book value of the assets in the portfolio as of September 30, 2022, compared to the gross book value of the assets in the portfolio as of December 31, 2019. 9

IMPROVING PORTFOLIO SIZE & DIVERSITY



	2019 (IPO)	2020	2021	2022 YTD
Number of Net Lease Properties	20	48	113	146
Number of States with a Property	12	18	32	35
Total Portfolio Square Feet	0.9M	1.6M	3.3M	3.4M
Occupancy	100%	100%	100%	100%
Annualized Base Rent (ABR)	\$13.3M	\$21.1M	\$36.9M	\$39.2M
Top Tenant as a % of ABR	21% Wells Fargo (S&P: A+)	15% Wells Fargo (S&P: A+)	8% Wells Fargo (S&P: A+)	12% Walgreens (S&P: BBB)
Top Sector as a % of ABR	21% Financial Services	15% General Merchandise	12% Home Furnishings	14% Pharmacy
Top State as a % of ABR	26% Florida	21% Florida	18% Texas	18% Texas
% of ABR from Credit Rated Tenants ¹	89%	83%	74%	76%
% of ABR from IG Rated Tenants ¹	36%	46%	45%	49%
% of ABR from Office Properties	43%	27%	8%	- %

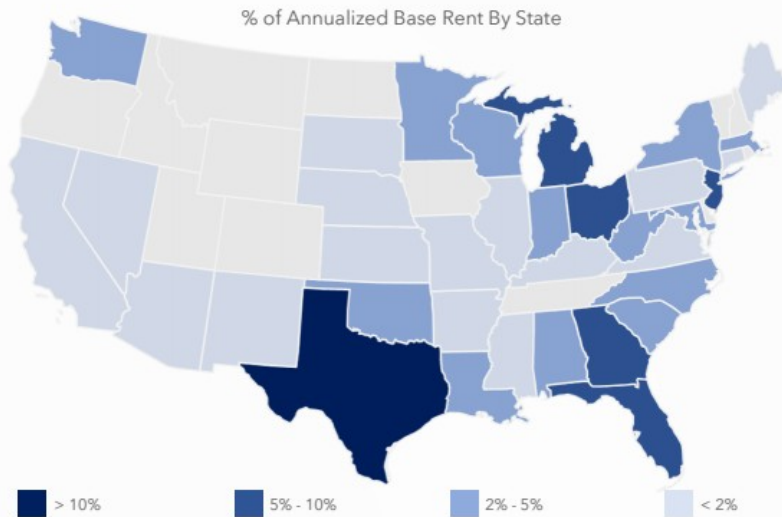
As of September 30, 2022.

1. A credit rated, or investment grade ("IG") rated tenant (rating of BBB-, Baa3 or NAIC-2 or higher) is a tenant or the parent of a tenant with a credit rating from S&P Global Ratings, Moody's Investors Service, Fitch Ratings or the National Association of Insurance Commissioners (NAIC).

MAJOR MARKET NET LEASE PORTFOLIO



- Southeast and Southwest weighted portfolio, benefitting from population shifts and attractive supply/demand dynamics
- 57% of ABR comes from metropolitan statistical areas¹ with more than one million people
- 34% of ABR comes from the high-growth states of Texas, Florida, North Carolina, Arizona and Georgia
- Nearly one third of ABR comes from the Urban Land Institute's Top 25 Markets²



Houston, TX	13%
Philadelphia, PA	5%
Detroit, MI	5%
Atlanta, GA	5%
Dallas, TX	3%
Canton, OH	3%
Tampa, FL	2%
New York, NY	2%
Logan, WV	2%
Tulsa, OK	2%
Seattle, WA	2%
Duluth, MN	2%
Charlotte, NC	2%
Reno, NV	2%
Baltimore, MD	2%
Dayton, OH	2%
Boston, MA	2%
Columbia, SC	2%
Whitewater, WI	2%
Florence, SC	2%
Asheville, NC	1%
Jacksonville, FL	1%
Lafayette, LA	1%
Morgantown, WV	1%
Hartford, CT	1%

Denotes a MSA with over one million people;
Bold denotes a Top 30 ULI Market²

As of September 30, 2022.

1. MSA, or metropolitan statistical area, is the formal definition of a region that consists of a city and surrounding communities that are linked by social and economic factors, as established by the U.S. Office of Management and Budget. The names of the MSA have been shortened for ease of reference.
2. As ranked by Urban Land Institute & PWC in the '2022 Emerging Trends in Real Estate' publication.

EXCELLENT PORTFOLIO DEMOGRAPHICS



Houston, TX	13%
Philadelphia, PA	5%
Detroit, MI	5%
Atlanta, GA	5%
Dallas, TX	3%
Canton, OH	3%
Tampa, FL	2%
New York, NY	2%
Logan, WV	2%
Tulsa, OK	2%
Seattle, WA	2%
Duluth, MN	2%
Charlotte, NC	2%
Reno, NV	2%
Baltimore, MD	2%
Dayton, OH	2%
Boston, MA	2%
Columbia, SC	2%
Whitewater, WI	2%
Florence, SC	2%
Asheville, NC	1%
Jacksonville, FL	1%
Lafayette, LA	1%
Morgantown, WV	1%
Hartford, CT	1%

■ Denotes a MSA with over one million people;
■ Bold denotes a Top 30 ULI Market²

- 43% of portfolio ABR comes from the top 10 MSAs¹, with more than two-thirds coming from the high-growth markets of Houston, Atlanta, Dallas and Tampa
- Properties in the top 10 MSAs have a weighted average 5-mile average household income of \$109,150³
- Properties in the top 10 MSAs have a weighted average 5-mile total population of 200,800 people³

\$99,000 Total Portfolio Weighted Average 5-Mile Average Household Income³

144,000 Total Portfolio Weighted Average 5-Mile Total Population³

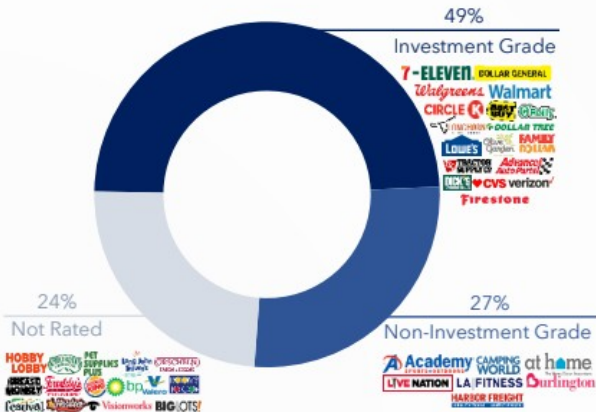
As of September 30, 2022.

1. MSA, or metropolitan statistical area, is the formal definition of a region that consists of a city and surrounding communities that are linked by social and economic factors, as established by the U.S. Office of Management and Budget. The names of the MSA have been shortened for ease of reference.
2. As ranked by Urban Land Institute & PWC in the '2022 Emerging Trends in Real Estate' publication.
3. Based on 2022 Average Household Income (5-mile) and 2022 Total Population (5-mile) data from Esri.

ABR %

- 76% of ABR comes from tenants or the parent of a tenant that are credit rated¹
- 74% of ABR comes from tenants or the parent of a tenant that are publicly traded
- 37% of ABR comes from leases with contractual rent increases in the current term of the lease
- 7% of ABR comes from ground lease assets where PINE owns the land, and the tenant has a meaningful investment in the improvements

	Pharmacy	14%
	Dollar Stores	12%
	Home Furnishings	10%
	Sporting Goods	9%
	Home Improvement	7%
	Grocery	7%
	General Merchandise	6%
	Consumer Electronics	5%
	Health & Fitness	5%
	Entertainment	5%
	Other	20%
		100%



As of September 30, 2022.

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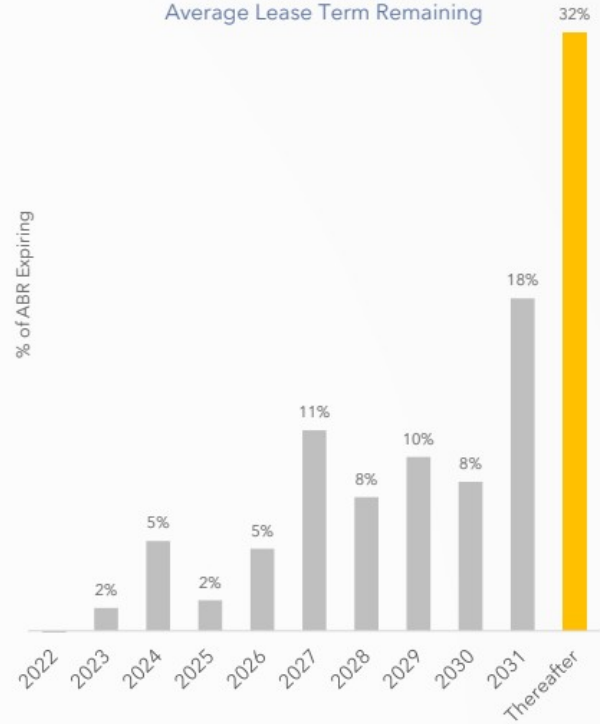
STRONG AND STABLE TOP TENANT BASE



	Credit Rating ¹	ABR %
Walgreens	BBB	12%
FAMILY DOLLAR DOLLAR TREE	BBB	6%
LOWE'S	BBB+	6%
DOLLAR GENERAL	BBB	5%
Academy SPORTS+OUTDOORS	BB	5%
LA FITNESS	B-	5%
Walmart	AA	4%
HOBBY LOBBY	N/A	4%
at home The Home Decor Superstore	B-	4%
BEST BUY	BBB+	3%
OTHER		46%
		100%

Lease Rollover Schedule

7.7 Years of Weighted
Average Lease Term Remaining



As of September 30, 2022.

1. A credit rated, or investment grade rated tenant (rating of BBB-, Baa3 or NAIC-2 or higher) is a tenant or the parent of a tenant with a credit rating from S&P Global Ratings, Moody's Investors Service, Fitch Ratings or the National Association of Insurance Commissioners (NAIC).

HIGH-QUALITY TOP TENANT BASE



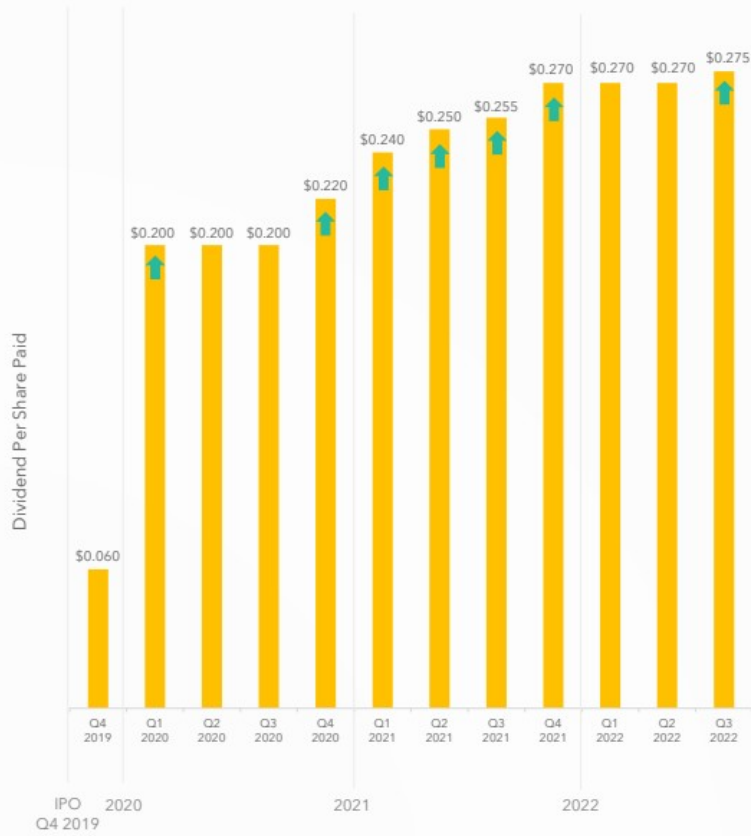
Walmart*	EquipmentShare	DARDEN RESTAURANTS	Walgreens	Walgreens	CVS	7-ELEVEN.	spring EDUCATION GROUP	LIFETIME FITNESS
TRACTOR SUPPLY CO.	Carroll's	BRINCKER INTERNATIONAL	DOLLAR GENERAL	FAMILY DOLLAR DOLLAR TREE	Walgreens	Mister	U.S. LOCAL	CLUBCORP
DOLLAR GENERAL	POSTAL SERVICE	RED LOBSTER	7-ELEVEN.	LOWE'S	HOBBY LOBBY	CAMPINGWORLD	Fleet Farm	Bj's
BEST BUY	Cadence	BUFFALO WILD WINGS	FAMILY DOLLAR DOLLAR TREE	DOLLAR GENERAL	7-ELEVEN.	LA FITNESS	Cadence	at home
TX	TRUCK	PIZZA KINGS	FedEx.	Academy SPORTS+OUTDOORS	DOLLAR GENERAL	GPM	Ashley HOMESTORE	MAIN EVENT
O'Reilly	festival	KFC	LA FITNESS	LA FITNESS	Advance Auto Parts	MAIN EVENT	CAMPINGWORLD	TRUCK
CVS	Mammoth Holdings	Oldemark	Sainsbury's	Walmart*	Walmart*	FLYNN	TRUCK	TRUCK
HOBBY LOBBY	SPARE TIME	RESTAURANT	Bj's	HOBBY LOBBY	LOWE'S	amc	amc	CIRCLE K
LOWE'S	Mister	CALIBER COLLISION	B&Q	at home	BEST BUY	Bj's	amc	FAMILY DOLLAR DOLLAR TREE
Kroger	Chicken N Pickle	Arbys	CVS	BEST BUY	FAMILY DOLLAR DOLLAR TREE	FLYNN	at home	GPM

IG RATED	68%	Not Disclosed	63%	43%	49%	65%	Not Disclosed	Not Disclosed	22%
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Disclosed % of Rents from Investment Grade-Rated Tenants^{1,2}

As of September 30, 2022, unless otherwise noted.

1. A credit rated, or investment grade ("IG") rated tenant (rating of BBB-, Baa3 or NAIC-2 or higher) is a tenant or the parent of a tenant with a credit rating from S&P Global Ratings, Moody's Investors Service, Fitch Ratings or the National Association of Insurance Commissioners (NAIC).
2. Top ten tenants and percentage of rents associated with investment grade-rated tenants based on published information available through each company's website as of October 4, 2022.



Growing, Well-Covered Dividend

- **Current midpoint of 2022 guidance¹ implies a 63% 2022E FFO per share dividend payout ratio**
- **Seven dividend raises since the IPO, six increases in the last two years**
- **37.5% increase in the quarterly cash dividend since the beginning of 2020**

↑ 6.8%

Annualized Per Share Cash Dividend Yield

↑ \$1.10

Annualized Per Share Cash Dividend

As of September 30, 2022, unless otherwise noted.

1. 2022E FFO per share for PINE is the midpoint of guidance, as provided on October 20, 2022.

Near Unanimous Buy or Outperform rated by Independent Analysts

<u>Institution</u>	<u>Covering Analyst</u>	<u>Rating</u>	<u>Price Target</u>
Baird	Wes Golladay	Outperform	\$21.00
B. Riley	Craig Kucera	Buy	\$23.00
BTIG	Mike Gorman	Buy	\$23.00
Colliers	Barry Oxford	Buy	\$21.00
Janney	Rob Stevenson	Buy	\$20.00
Jones	Jason Stewart	Buy	\$23.00
Raymond James	RJ Milligan	Outperform	\$20.00
Stifel	Simon Yarmak	Buy	\$20.00
Truist	Anthony Hau	Hold	\$19.00
Total / Average		89%	\$21.11

PINE has a **demonstrated access to capital, is focused on reducing leverage and has largely fixed its attractive cost of debt** with a weighted average interest rate on its debt outstanding of 3.7%.

Well-Capitalized Balance Sheet

Equity Market Capitalization ¹	\$221M
Net Debt Outstanding ^{1,2}	\$272M
Total Enterprise Value (TEV) ¹	\$493M

Limited Capital Needs for Growth

- **PINE has no debt maturities until May 2026**
- **\$200+ million¹ of potential liquidity via cash, restricted cash and undrawn revolving credit facility commitments**

Efficient Leverage Profile

Net Debt to TEV ³		Net Debt to Pro Forma EBITDA ⁴	
Q3 2022	55%	Q3 2022	8.3x
Q2 2022	54%	Q2 2022	8.3x
Q1 2022	56%	Q1 2022	8.8x
Q4 2021	50%	Q4 2021	8.1x
Q3 2021	44%	Q3 2021	6.9x

Well-Staggered Debt Maturity Schedule



As of September 30, 2022, unless otherwise noted.

\$ in millions.

1. As of September 30, 2022.

2. Net Debt Outstanding is the Company's outstanding debt, minus the Company's cash, cash equivalents and restricted cash.

3. Net Debt to TEV (Total Enterprise Value) is the Company's outstanding debt, minus the Company's cash, cash equivalents and restricted cash, as a percentage of the Company's enterprise value.

4. See the "Non-GAAP Financial Information" section and tables at the end of this presentation for a discussion and reconciliation of Net Income to non-GAAP financial measures.

5. Reflects \$58.0 million outstanding under the Company's \$250 million senior unsecured revolving credit facility; the Company's senior unsecured revolving credit facility matures in January 2027 and includes a one-year extension option, subject to satisfaction of certain conditions; the maturity date reflected assumes the Company exercises the one-year extension option.

The Company's 2022 increased guidance takes into account the Company's year-to-date performance and revised expectations regarding the Company's investment activities, forecasted capital markets transactions, and other significant assumptions.

	Previous 2022	Revised 2022	Increase (Decrease)
Acquisitions	\$215 - \$235 million	\$170 - \$190 million	(\$45) - (\$45) million
Dispositions	\$125 - \$175 million	\$150 - \$170 million	\$25 - (\$5) million
FFO Per Diluted Share	\$1.60 - \$1.65	\$1.73 - \$1.75	\$0.13 - \$0.10
AFFO Per Diluted Share	\$1.58 - \$1.63	\$1.74 - \$1.76	\$0.16 - \$0.13
Weighted Average Diluted Shares Outstanding	14.0 - 14.5 million	13.5 - 13.5 million	(0.5) - (1.0) million

2022 revised guidance was provided in the Company's Third Quarter 2022 Operating Results press release filed on October 20, 2022.

Outsized Earnings Growth

Q3 2022 YTD FFO Per Share ¹	\$1.36
Year-Over-Year FFO Growth	18%
Q3 2022 YTD AFFO Per Share ¹	\$1.37
Year-Over-Year AFFO Growth	16%

Consistent Per Share Dividend Growth

Q3 2022 YTD Annualized Dividend	\$1.100
Year-Over-Year YTD 2022 Growth	9%
2021 Dividends Per Share	\$1.015
2020 Dividends Per Share	\$0.820

Scaling Investment Platform

	Acquisitions Volume	Cash Cap Rate
Q3 2022	\$36.7	7.1%
Q2 2022	\$43.6	7.0%
Q1 2022	\$65.5	6.9%
Q4 2021	\$101.6	6.2%
Q3 2021	\$55.4	6.8%
Q2 2021	\$81.3	7.3%
Q1 2021	\$21.9	8.2%

Reliable & Defensive Portfolio

Contractual Base Rent Collections		Portfolio Occupancy	
Q3 2022	100%	Q3 2022	100%
Q2 2022	100%	Q2 2022	100%
Q1 2022	100%	Q1 2022	100%
Q4 2021	100%	Q4 2021	100%
Q3 2021	100%	Q3 2021	100%
Q2 2021	100%	Q2 2021	100%
Q1 2021	100%	Q1 2021	100%

As of September 30, 2022.

\$ in millions, except per share data.

1. See the "Non-GAAP Financial Information" section and tables at the end of this presentation for a discussion and reconciliation of Net Income to non-GAAP financial measures.

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Alpine Income Property Trust, through its external manager, is committed to sustainability, strong corporate governance, and meaningful corporate social responsibility programs.

Environmental Responsibility

Committed Focus

Committed to maintaining an environmentally conscious culture, the utilization of environmentally friendly & renewable products, and the promotion of sustainable business practices

Tenant Alignment

Alignment with environmentally aware tenants who have strong sustainability programs and initiatives embedded into their corporate culture and business practices

Social Responsibility

Inclusive and Supportive Company Culture

Dedicated to an inclusive and supportive office environment filled with diverse backgrounds and perspectives, with a demonstrated commitment to financial, mental and physical wellness

Notable Community Outreach

Numerous and diverse community outreach programs, supporting environmental, artistic, civil and social organizations in the community

Corporate Governance

- Independent Chairman of the Board and 5 of 6 Directors classified as independent
- Annual election of all Directors
- Annual Board of Director evaluations
- Stock ownership requirements for all Directors
- Prohibition against hedging and pledging Alpine Income Property Trust stock
- Robust policies and procedures for approval of related party transactions
- Opted out of business combination and control share acquisition statutes in the Maryland General Corporation Law
- All team members adhere to a comprehensive Code of Business Conduct and Ethics policy



Alpine Income Property Trust is led by an experienced management team with meaningful shareholder alignment, deep industry relationships and a strong long-term track record.

John P. Albright, President & Chief Executive Officer

Former Co-Head and Managing Director of Archon Capital, a Goldman Sachs Company; Executive Director of Merchant Banking - Investment Management at Morgan Stanley; and Managing Director of Crescent Real Estate (NYSE: CEI).

Matthew M. Partridge, Senior Vice President, Chief Financial Officer & Treasurer

Former Chief Operating Officer and Chief Financial Officer of Hutton; Executive Vice President, Chief Financial Officer and Secretary of Agree Realty Corporation (NYSE: ADC); and Vice President of Finance for Pebblebrook Hotel Trust (NYSE: PEB).

Steven R. Greathouse, Senior Vice President & Chief Investment Officer

Former Director of Finance for N3 Real Estate; Senior Associate of Merchant Banking - Investment Management at Morgan Stanley; and Senior Associate at Crescent Real Estate (NYSE: CEI).

Daniel E. Smith, Senior Vice President, General Counsel & Corporate Secretary

Former Vice President and Associate General Counsel of Goldman Sachs & Co. and Senior Vice President and General Counsel of Crescent Real Estate (NYSE: CEI).

Lisa M. Vorakoun, Vice President & Chief Accounting Officer

Former Assistant Finance Director for the City of DeLand, Florida and Audit Manager for James Moore & Company, an Accounting and Consulting Firm.

Helal A. Ismail, Vice President - Investments

Former Associate of Jefferies Real Estate Gaming and Lodging Investment Banking and Manager at B-MAT Homes, Inc.

Alpine Income Property Trust is externally managed by CTO Realty Growth (NYSE: CTO) under an agreement that, combined with CTO's ownership in PINE, provides economies of scale, significant shareholder alignment and a flexible/collapsible structure.

Notable Management Agreement Terms

- **Five-year initial term, with one-year extension options thereafter**
- **Quarterly management fee of 0.375%, calculated on equity, net of share buybacks and issuance costs**
- **Terminable with payment of a one-time fee of 3x the average management fee for the preceding 24-months**

Benefits and Alignment of External Management

Aligned Ownership

CTO currently owns an approximate 16% interest in PINE, meaningfully aligning its interests with PINE shareholders

Independent Board of Directors

PINE has its own independent Board of Directors and realizes significant economies of scale from the 26-member CTO team without the corresponding G&A expense

Shadow Pipeline for External Growth

PINE has a potential shadow pipeline within the CTO portfolio as a result of its right of first refusal on all CTO single tenant net lease asset sales

Internalization on the Horizon

Internalization of management for PINE is anticipated in the future when the Company approaches or exceeds critical mass

Opportunities for Collaboration

PINE reviews transaction opportunities resulting from CTO's acquisition efforts that it otherwise would not see in the market through normal single tenant acquisition efforts and relationships

Significant Discount to Peer Group

Meaningful upside opportunity as PINE has one of the lowest 2023E FFO multiples of its net lease peer group.

Stable & Growing Dividend

PINE has grown its quarterly dividend by 37.5% since the beginning of 2020 and currently has a 2022E FFO¹ payout ratio of approximately 63%, one of the lowest implied payout ratios of the net lease peer group.

Small Asset Base is an Opportunity for Outsized Growth

Small asset denominator means management can drive outsized growth relative to its net lease peers.

Disciplined Investment Strategy

Real estate and credit-focused underwriting, targeting investments that exhibit strong demographic trends, leased to high-quality, industry-leading tenants.

High-Quality, Transparent and Growing Portfolio

100% retail portfolio rooted in publicly-traded/credit-rated tenants, and larger markets means there is a high-quality, stable asset base and an opportunity to add a diverse array of new tenants, markets and sectors.

Financial Stability

Balance sheet with ample liquidity and no near-term debt maturities provides financial stability and flexibility.

Aligned Sponsorship & Management

Externally managed by CTO Realty Growth (NYSE: CTO), a publicly traded REIT that owns 16% of PINE and is committed to internalization of management once critical mass is attained.

As of September 30, 2022, unless otherwise noted.

1. 2022E FFO per share for PINE is the midpoint of guidance, as provided on October 20, 2022.

This presentation may contain "forward-looking statements." Forward-looking statements include statements that may be identified by words such as "could," "may," "might," "will," "likely," "anticipates," "intends," "plans," "seeks," "believes," "estimates," "expects," "continues," "projects" and similar references to future periods, or by the inclusion of forecasts or projections. Forward-looking statements are based on the Company's current expectations and assumptions regarding capital market conditions, the Company's business, the economy and other future conditions. Because forward-looking statements relate to the future, by their nature, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, the Company's actual results may differ materially from those contemplated by the forward-looking statements. Important factors that could cause actual results to differ materially from those in the forward-looking statements include general business and economic conditions, continued volatility and uncertainty in the credit markets and broader financial markets, risks inherent in the real estate business, including tenant defaults, potential liability relating to environmental matters, illiquidity of real estate investments and potential damages from natural disasters, the impact of the COVID-19 Pandemic and its variants on the Company's business and the business of its tenants and the impact on the U.S. economy and market conditions generally, other factors affecting the Company's business or the business of its tenants that are beyond the control of the Company or its tenants, and the factors set forth under "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2021 and other risks and uncertainties discussed from time to time in the Company's filings with the U.S. Securities and Exchange Commission. Any forward-looking statement made in this presentation speaks only as of the date on which it is made. The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future developments or otherwise.

References in this presentation:

1. All information is as of September 30, 2022, unless otherwise noted.
2. Annualized straight-line Base Rent ("ABR" or "Rent") and the statistics based on ABR are calculated based on our current portfolio as of September 30, 2022.
3. Dividends are set by the Board of Directors and declared on a quarterly basis and there can be no assurances as to the likelihood or amount of dividends in the future.
4. A credit rated, or investment grade rated tenant (a tenant carrying a rating of BBB-, Baa3 or NAIC-2 or higher) is a tenant or the parent of a tenant with a credit rating from S&P Global Ratings, Moody's Investors Service, Fitch Ratings or the National Association of Insurance Commissioners (NAIC).
5. Contractual Base Rent ("CBR") represents the amount owed to the Company under the terms of its lease agreements at the time referenced.

Our reported results are presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"). We also disclose Funds From Operations ("FFO"), Adjusted Funds From Operations ("AFFO") and Pro Forma Earnings Before Interest, Taxes, Depreciation and Amortization ("Pro Forma EBITDA"), all of which are non-GAAP financial measures. We believe these non-GAAP financial measures are useful to investors because they are widely accepted industry measures used by analysts and investors to compare the operating performance of REITs.

FFO, AFFO, and Pro Forma EBITDA do not represent cash generated from operating activities and are not necessarily indicative of cash available to fund cash requirements; accordingly, they should not be considered alternatives to net income as a performance measure or cash flows from operations as reported on our statement of cash flows as a liquidity measure and should be considered in addition to, and not in lieu of, GAAP financial measures.

We compute FFO in accordance with the definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts, or NAREIT. NAREIT defines FFO as GAAP net income or loss adjusted to exclude extraordinary items (as defined by GAAP), net gain or loss from sales of depreciable real estate assets, impairment write-downs associated with depreciable real estate assets and real estate related depreciation and amortization, including the pro rata share of such adjustments of unconsolidated subsidiaries.

To derive AFFO, we modify the NAREIT computation of FFO to include other adjustments to GAAP net income related to non-cash revenues and expenses such as loss on extinguishment of debt, amortization of above- and below-market lease related intangibles, straight-line rental revenue, amortization of deferred financing costs, non-cash compensation, and other non-cash income or expense. Such items may cause short-term fluctuations in net income but have no impact on operating cash flows or long-term operating performance. We use AFFO as one measure of our performance when we formulate corporate goals.

To derive Pro Forma EBITDA, GAAP net income or loss is adjusted to exclude extraordinary items (as defined by GAAP), net gain or loss from sales of depreciable real estate assets, impairment write-downs associated with depreciable real estate assets and real estate related depreciation and amortization, including the pro rata share of such adjustments of unconsolidated subsidiaries, non-cash revenues and expenses such as straight-line rental revenue, amortization of deferred financing costs, loss on extinguishment of debt, above- and below-market lease related intangibles, non-cash compensation, and other non-cash income or expense. Cash interest expense is also excluded from Pro Forma EBITDA, and GAAP net income or loss is adjusted for the annualized impact of acquisitions, dispositions and other similar activities.

FFO is used by management, investors and analysts to facilitate meaningful comparisons of operating performance between periods and among our peers primarily because it excludes the effect of real estate depreciation and amortization and net gains or losses on sales, which are based on historical costs and implicitly assume that the value of real estate diminishes predictably over time, rather than fluctuating based on existing market conditions. We believe that AFFO is an additional useful supplemental measure for investors to consider because it will help them to better assess our operating performance without the distortions created by other non-cash revenues or expenses. We also believe that Pro Forma EBITDA is an additional useful supplemental measure for investors to consider as it allows for a better assessment of our operating performance without the distortions created by other non-cash revenues, expenses or certain effects of the Company's capital structure on our operating performance. FFO, AFFO, and Pro Forma EBITDA may not be comparable to similarly titled measures employed by other companies.

STATEMENTS OF OPERATIONS



Alpine Income Property Trust, Inc. Consolidated Statements of Operations

(Unaudited)

(In thousands, except share, per share and dividend data)

	Three Months Ended		Nine Months Ended	
	September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
Revenues:				
Lease Income	\$ 11,529	\$ 8,171	\$ 33,608	\$ 20,658
Total Revenues	11,529	8,171	33,608	20,658
Operating Expenses:				
Real Estate Expenses	1,816	914	4,193	2,389
General and Administrative Expenses	1,460	1,371	4,370	3,687
Depreciation and Amortization	5,866	4,308	17,232	10,914
Total Operating Expenses	9,142	6,593	25,795	16,990
Gain of Disposition of Assets	11,611	544	27,248	544
Loss on Extinguishment of Debt	(284)	–	(284)	–
Net Income from Operations	13,714	2,122	34,777	4,212
Interest Expense	2,544	1,066	6,347	2,299
Net Income	11,170	1,056	28,430	1,913
Less: Net Income Attributable to Noncontrolling Interest	(1,400)	(138)	(3,572)	(251)
Net Income Attributable to Alpine Income Property Trust, Inc.	\$ 9,770	\$ 918	\$ 24,858	\$ 1,662

Per Common Share Data:

Net Income				
Basic	\$ 0.82	\$ 0.08	\$ 2.11	\$ 0.18
Diluted	\$ 0.72	\$ 0.07	\$ 1.84	\$ 0.16
Weighted Average Number of Common Shares:				
Basic	11,888,171	11,299,548	11,799,151	9,253,090
Diluted ¹	13,591,665	12,996,503	13,502,645	10,637,934
Dividends Declared and Paid				
	\$ 0.275	\$ 0.255	\$ 0.815	\$ 0.745

1. Includes the weighted average impact of 1,703,494 shares underlying OP units including (i) 1,223,854 shares underlying OP Units issued to CTO Realty Growth, Inc. and (ii) 479,640 shares underlying OP Units issued to an unrelated third party.

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Alpine Income Property Trust, Inc.
Non-GAAP Financial Measures
Funds From Operations and Adjusted Funds From Operations

(Unaudited)
(In thousands, except per share data)

	Three Months Ended		Nine Months Ended	
	September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
Net Income	\$ 11,170	\$ 1,056	\$ 28,430	\$ 1,913
Depreciation and Amortization	5,866	4,308	17,232	10,914
Gains on Disposition of Assets	(11,611)	(544)	(27,248)	(544)
Funds from Operations	\$ 5,425	\$ 4,820	\$ 18,414	\$ 12,283
Adjustments:				
Loss on Extinguishment of Debt	284	–	284	–
Straight-Line Rent Adjustment	(209)	(129)	(737)	(393)
COVID-19 Rent Repayments	–	23	45	408
Non-Cash Compensation	79	79	236	231
Amortization of Deferred Loan Costs to Interest Expense	150	87	407	236
Amort of Intangibles to Lease Income	(78)	(77)	(248)	(168)
Other Non-Cash (Income) Expense	25	(6)	72	(17)
Recurring Capital Expenditures	–	–	–	(41)
Adjusted Funds from Operations	\$ 5,676	\$ 4,797	\$ 18,473	\$ 12,539
FFO per Diluted Share	\$ 0.40	\$ 0.37	\$ 1.36	\$ 1.15
AFFO per Diluted Share	\$ 0.42	\$ 0.37	\$ 1.37	\$ 1.18

Alpine Income Property Trust, Inc.
Non-GAAP Financial Measures
Reconciliation of Net Debt to Pro Forma EBITDA

(Unaudited)
(In thousands)

	Three Months Ended
	September 30, 2022
Net Income	\$ 11,170
Adjustments:	
Depreciation and Amortization	5,866
Gains on Disposition of Assets	(11,611)
Loss on Extinguishment of Debt	284
Straight-Line Rent Adjustment	(209)
Non-Cash Compensation	79
Amortization of Deferred Financing Costs to Interest Expense	150
Amortization of Intangible Assets and Liabilities to Lease Income	(78)
Other Non-Cash Expense	25
Interest Expense, net of Deferred Financing Costs Amortization	2,394
EBITDA	\$ 8,070
Annualized EBITDA	\$ 32,280
Pro Forma Annualized Impact of Current Quarter Acquisitions and Dispositions, Net ¹	536
Pro Forma EBITDA	\$ 32,816
Total Long-Term Debt	286,506
Financing Costs, Net of Accumulated Amortization	1,583
Cash and Cash Equivalents	(3,834)
Restricted Cash	(12,319)
Net Debt	\$ 271,936
Net Debt to Pro Forma EBITDA	8.3x

1. Reflects the pro forma annualized impact on Annualized EBITDA of the Company's acquisition and disposition activity during the three months ended September 30, 2022.

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INVESTOR PRESENTATION

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